



**Safetyware**

**SAFETYWARE GROUP**  
*Responsibility & Care*

**2019**

**SAFETYWARE  
MARKETING UPDATES**



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# WORDS FROM MANAGING DIRECTOR



*Wong Kee Wei  
Managing Director*

Dear Valued Safetyware customers and partners,  
On behalf of Safetyware, I wish you a Happy New Year and hope that 2019 will be a wonderful year for you and will bring you to greater height.

Safetyware has achieved a remarkable year in 2018 with growth and expansion locally and regionally. We've continued to invest heavily in our people, technology and product innovation & development. We've launched more than 100 new products in year 2018 alone which is a result from our own product innovation & development team, as well as collaboration with international safety brands. With more products under our portfolio, we help you to consolidate your supply chain by being able to offer thousands of safety products all under one roof, whether from our own brands or distributed brands.

The production of our newly developed mould, the Ultranite series safety shoes, has been growing rapidly. We've upgraded the material specification to enhance the shoe performance and we are pleased to announce that our RHINO SHOE Ultranite series is now certified to European CE standard and the Malaysian SIRIM standard. The testing of Singapore SS513 standard is currently on-going and we expect to be certified within the next month or two. We have successfully expanded our market coverage to the Middle East and that brings the total number of countries that we serve to more than 35.

Besides that, our EHS training & consultancy division has achieved remarkable growth last year as well with more than 200 corporate customers engaged us for our services. The establishment of Safetyware Academy has also help to strengthen our status as the leading occupational safety & health solution provider in South East Asia.

In 2019 we will continue to focus on product development and bringing new innovations to the PPE market. Furthermore, we will allocate more resources and focus on our international channel partners, so that we can provide an even better support & service to help our channel partners grow.

I would like to thank you for your continuous support in the past years and I wish you all success in 2019.

# SAFETYWARE GLOBAL DISTRIBUTORS

- Bangladesh
- Brunei
- Cambodia
- Dominican Republic
- Ecuador
- Greece
- Hong Kong
- India
- Indonesia
- Italy
- Japan
- Kenya
- Kuwait
- Latvia
- Liberia
- Maldives
- Mauritius
- Myanmar
- Nepal
- Nigeria
- Pakistan
- Philippines
- Singapore
- Spain
- Sri Lanka
- Switzerland
- Taiwan
- Thailand
- Trinidad and Tobago
- Uganda
- UAE
- United Kingdom
- United States
- Vietnam
- Yemen

# NEW PRODUCTS

## SAFETYWARE EasyFit Disposable Ear Plugs with Dispenser



HP103B



HP103R

# NEW PRODUCTS

## SAFETYWARE Heat Resistant Gloves



**NFFF3533 (33cm)**  
SAFETYWARE Meta-Aramid Felt  
High Heat Resistant Gloves  
Heat Resistance: 200°C



**YERR1534 (34cm)**  
SAFETYWARE Para-Aramid Felt/ Cotton  
High Heat Resistant (HHR) Gloves  
Heat Resistance: 400°C



**ABY5T34 (34cm)**  
**ABY5T45 (45cm)**  
SAFETYWARE Para-Aramid Felt/  
Twill High Heat Resistant  
Heat Resistance: 500°C



# NEW PRODUCTS

## SAFETYWARE Ring Mesh Stainless Steel Gloves



**SS300**  
SAFETYWARE 3-finger Ring Mesh  
Stainless Steel Gloves



**SS500**  
SAFETYWARE 5-finger Ring Mesh  
Stainless Steel Gloves

# NEW PRODUCTS

## SAFETYWARE Glove Clip



**GC3233**  
SAFETYWARE Glove Clip



# NEW PRODUCTS

## SAFETYWARE Polyester Rain Suit & Rain Coat with Silver Reflective



**SHVRS190**  
SAFETYWARE Polyester Rain Suit  
with Silver Reflective



**SHVRC190**  
SAFETYWARE Polyester Rain Coat  
with Silver Reflective

# NEW PRODUCTS

## RHINO SHOE Sneakers Series Low Cut Lace-Up Safety Shoes



**SN101KP**  
RHINO SHOE Sneakers Series  
Low Cut Lace-Up Safety Shoes

# NEW PRODUCTS

## RED HIPPO Lite Series Safety Shoes



**LH101SP**  
RED HIPPO Lite Series Low Cut  
Safety Shoes



**LH201SP**  
RED HIPPO Lite Series Mid Cut  
Safety Shoes



# NEW PRODUCTS

## RHINO SHOE High Cut Wellington Safety Boots



**BWB302SP**  
With Steel Toe Cap & Steel Plate



**AWB302SP**  
Without Steel Toe Cap & Steel Plate

# NEW PRODUCTS

## SAFETYWARE Spill Pallet



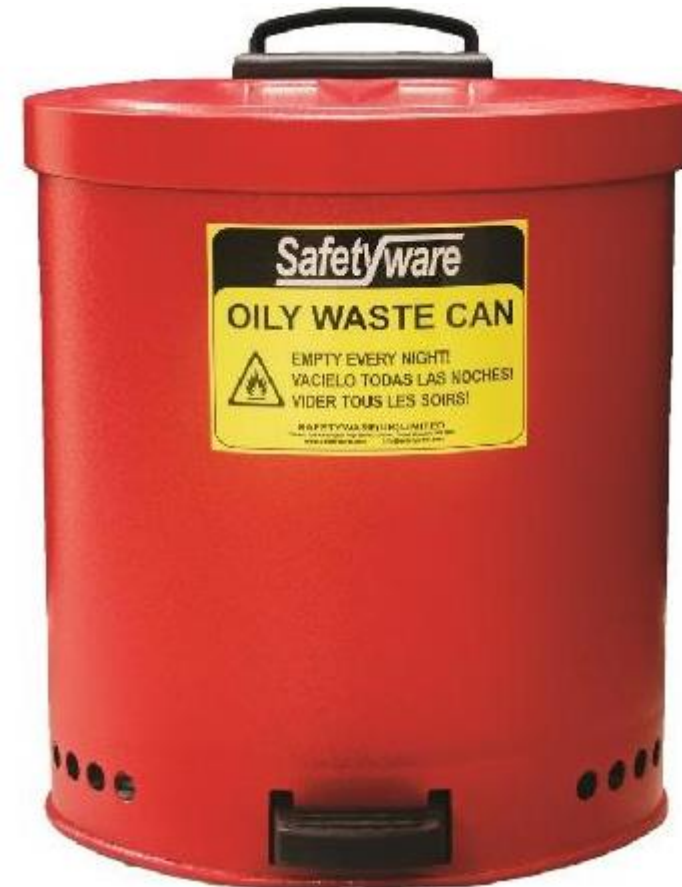
**SCP2D**  
SAFETYWARE HDPE 2 Drums Yellow  
Spill Pallet with drain cover



**SCP4D**  
SAFETYWARE HDPE 4 Drums Yellow  
Spill Pallet with drain cover

# NEW PRODUCTS

## SAFETYWARE Oily Waste Can



**SOWC10**  
SAFETYWARE Oily Waste Can  
Volume : 35 Liter



# NEW PRODUCTS

## SAFETYWARE Safety Padlock



# SAFETYWARE Lockout Tagout Hasp

NEW PRODUCTS





# SAFETYWARE Valve Lockout

New Products





SAFETYWARE Electrical Lockout

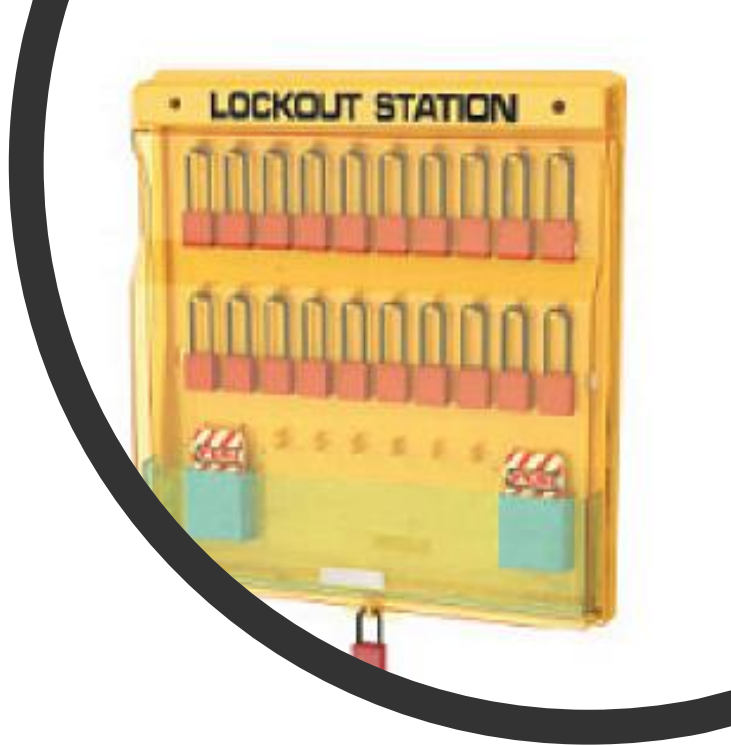
# NEW PRODUCTS





# SAFETYWARE Lockout Tagout Kit

New Product



New Products

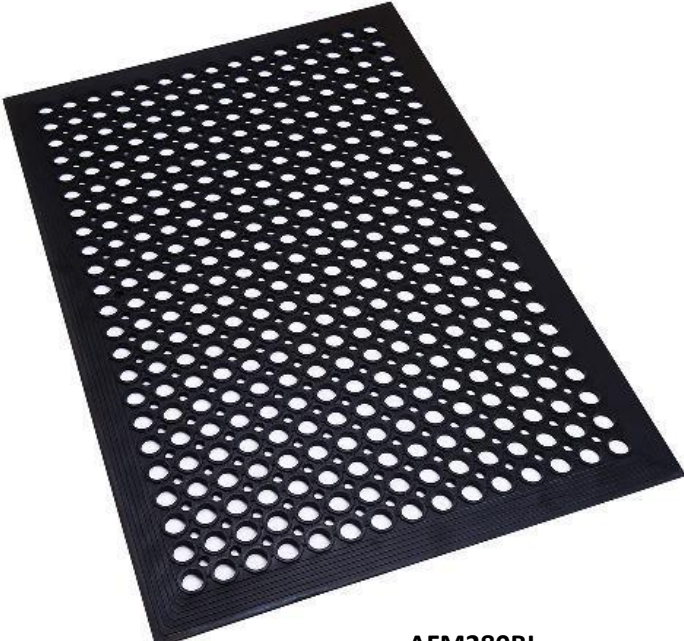
# SAFETYWARE Lockout Station





# NEW PRODUCTS

## SAFETYWARE Anti-Fatigue Floor Mat



**AFM280BL**  
(Drain Hole)



**AFM380BY**  
(Diamond Plate)



**AFM480GR**  
(Carpet + NBR Foam +  
PVC)



# SAFETYWARE Brand Promotion (Exhibition)

**COSH - The 21<sup>th</sup> Conference And Exhibition of Occupational Safety And Health (COSH) 2018**

Venue: Putrajaya International Convention Center (PICC)

Date: 24<sup>th</sup> - 25<sup>th</sup> September 2018

COSH 2018 serves as the enhanced platform for OSH professionals in Malaysia to share and update their OSH knowledge and skills to meet the dynamic changes in the Malaysian working environment.



# SAFETYWARE Brand Promotion (Exhibition)

## OS+H Asia Exhibition 2018

Venue : Suntec, Singapore

Date : 29<sup>th</sup> – 31<sup>st</sup> August 2018

OS+H Asia is the world's leading trade fair for all aspects of Safety, Security and Health at Work. It successfully attracts 5,000+ international and local visitors. Its 200 exhibitors hail from 25 countries.



# SAFETYWARE Brand Promotion (Exhibition)

## Metaltech 2018

Venue: Putra World Trade Centre Kuala Lumpur , Malaysia

Date: 23<sup>rd</sup> - 26<sup>th</sup> May 2018

Asean largest International Machine Tool & Metalworking Technology Exhibition. Attracted 14,125 trade visitors from 37 countries and regions.



# Upcoming Exhibition..

## **Metaltech 2019**

Venue: Malaysia International Trade and Exhibition Centre (MITEC), Kuala Lumpur, Malaysia

Date: 15<sup>th</sup> - 18<sup>th</sup> May 2019

## **COSH - The 22<sup>th</sup> Conference And Exhibition On Occupational Safety And Health (COSH) 2019**

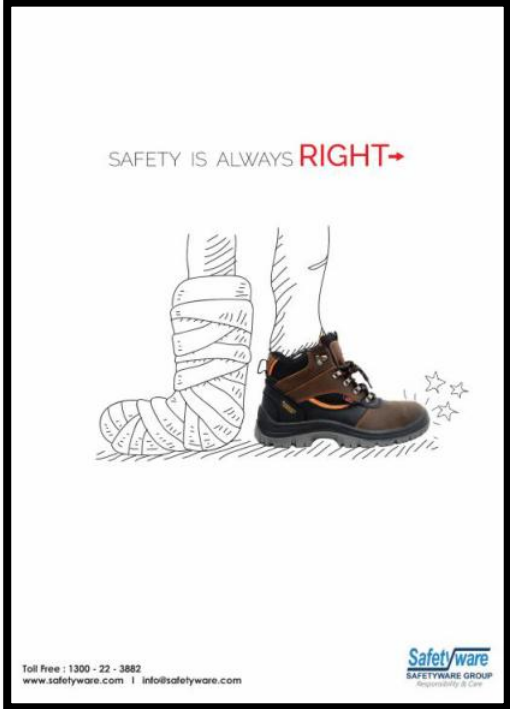
Venue: Putrajaya International Convention Center (PICC)

Date: September 2019



# Marketing Material & Activities

## Safety Message Poster



# Marketing Material & Activities

Product Demo – once a month



How To Wear N95 Respirator.

Like Comment Share

Safetyware Group Follow

141 3 Comments 31 shares

# Marketing Material & Activities

Safety Carnival (June: Penang Malaysia, December: KL Malaysia)










# Marketing Material & Activities

## Safety Article

### 02


#### HOW TO HANDLE CHEMICAL SPILL



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PRODUCT HIGHLIGHT

It is essential to know on how to handle chemical spill at the workplace. It can be no harm or such a nuisance if do not handle with a proper manner. Thus, it is crucial for all employees to be aware and well trained on how to handle chemical spill at the workplace. It can be no harm in a small scale, however, it can be the other way around if it's in a larger scale and uncontrolled. Below are a few tips on how to handle chemical spill at the workplace:



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**1. Taking action and Safety first**  
Employee should be trained on how to handle the chemical spill upon any occasion. This is to ensure the safety of all employees and staffs in a good condition and not affected by such incident. The person in charge needs to identify whether it is a need to call Fire Service for any assistance to clean up the chemical spill. In some occasions, it is recommendable to seek further assistance from the related parties to ensure the spill can be cleaned up properly and correctly.


**2. Call the Fire Service**  
Calling the Fire Service is needed or even crucial when the chemical spills in a larger scale. The person who attended the event might also do not acquire the skills in handling the spill. Thus, calling the Fire Service can be the best option to deal with this matter. Sometimes, the location also plays a major role in this event, for instance if it happens in the lab, the other chemicals also can react and subsequently catch fire from the event.

**3. Cleaning up the spill**  
Cleaning up the spill is crucial in order to ensure that the spill is cleaned properly. Also, it is essential to make sure that there is no leftover of chemical spill at the affected area. Otherwise, the leftover of the chemical might create other hazardous occasion at the workplace.

**4. Disposal**  
How to dispose the chemical spill is crucial since it needs to be handled correctly and properly. The person in charge of this matter should wear a proper personal protective equipment in order to avoid any unwanted contact with the chemical. That person should wear the equipment throughout the entire while process until the chemical is disposed appropriately.

Employees should be well trained on how to handle chemical spill appropriately upon any occasion. Should the person in charge needs further assistance for instance calling the Fire Service, it is highly recommendable to do so in ensuring the safety of others at the workplace. After all, the safety at the workplace is what matter most.

### 02




#### Respirators

Respirators are one of the Personal Protection Equipment (PPE) that should be worn as required in the selected workplaces. These equipments are essential when encountered with hazardous substances such as gases, powdered chemicals, dusts, fogs and smokes in the workplace. The importance of respiratory protection has drawn a serious attention from Occupational Safety & Health Administration (OSHA) that had encouraged employers are required to have respiratory protection programs if their workers are required to wear respirators on the job. Thus, it is mandatory for employers to ensure the workers are abide by the implemented law and act upon it accordingly.

Since each workplace is different from one another, employer is responsible to have a respirator program with specific instructions in the workplace. This is due to the fact different workplace requires a different set of program and respirators. These may include the types and amount of respiratory hazards present, the people who manage the program, the policies and procedures for tasks for instance: respirator selection, maintenance and use and other exposure control methods. These are crucial for employer to be familiar with and also to educate the workers with such knowledge accordingly.

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#### IMPORTANCE OF RESPIRATORY PROTECTION



On the other hand, it is advisable for suppliers of hazardous substance to provide a Safety Data Sheet (SDS) to help safe and secure use. Suppliers play a big role in this particular context in providing employees with correct and proper documentation for their further reference and use. It is crucial for employers to have this information in hand and use it as a guideline for respiratory program in the workplace. Below are the examples of hazardous substances that can be present in the workplace:

**Hazardous Substances**  
Gases: Chloride, Ammonia  
Liquids: Solvents, Petrols, Paints  
Solid and Dusts: Silica, Powdered Chemicals, Plaster, Cement Dust, Silica, Wood Dust  
Fibres: Asbestos, Glass Wool, Rockwool, Refractory Ceramic Fibres  
Metals and Solids: Battery Acid Mat  
Vapours: Petrol, Solvents, Thiomers

There are various types of hazardous substances that require specific respirators in the workplace. Respirator that has been designed to protect the wearer from inhaling hazardous substances in the workplace is divided into two fields: are respirators (filtering device) and breathing apparatus (BA). Filtering devices are filters used to remove contaminants in the workplace air. It should never be used in situations with reduced oxygen levels. Meanwhile, breathing apparatus needs a supply of air from a clean source for example air compressor and it can be used in situations with reduced oxygen levels. In fact, both of these types of respirators are available in masks, hoods, helmets, snorkel and blouses.

And again, employer is responsible in providing proper and comfortable respirators to workers prior to the job in the workplace. For example, face masks are tight fitting respirators that rely on having a good seal on the wearer's face. It must be worn as recommended by the manufacturer and might be varied from one individual to another. Thus, employer should play a proactive role in guiding and providing their workers with appropriate respiratory protection in the workplace.

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